**CUSTOM RESIDENTIAL HOUSING CONSTRUCTION: A CASE STUDY** 

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BY

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A REPORT PRESENTED TO THE GRADUATE COMMITTEE
OF THE DEPARTMENT OF CIVIL ENGINEERING IN
PARTIAL FULFILLMENT OF THE REQUIREMENTS
FOR THE DEGREE OF MASTER OF ENGINEERING

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#### **ACKNOWLEDGEMENT**

I wish to thank everyone who contributed to the development of my report. Special thanks to Mickey Smith of Mickey Smith Professional Builders INC. (MSPB), for allowing me to use his business as the basis for my report. Mr. Smith's patience and willingness to share his vast construction knowledge made this report possible. Thanks to Mr. Bill Bembry and Mrs. Diane Gebhardt of MSPB for their keen insight into Mr. Smith's daily operations. I sincerely hope that the shared experience over the past year was as beneficial to MSPB as it was to my own education and development. I would also like to thank the faculty and staff of the Civil Engineering Department at the University of Florida. Their outstanding support and genuine interest exceeded my expectations and enabled me to successfully complete graduate school. Heartfelt thanks to Ms. Sigrid Gobel, for her unwavering support and unparalleled inspiration over the past year.

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#### **ABSTRACT**

This report is a synopsis of research conducted with Mickey Smith Professional Builders, Inc. (a successful custom home construction firm in Gainesville, Florida). The goal was to broaden my technical engineering knowledge and gain practical construction experience.

The majority of time was spent developing a critical path construction schedule for a typical home. Although the schedule took a tremendous amount of time to develop, the results comprise only a few pages (Table 5.1 and Appendices A through D). To make the report more comprehensive, I covered the custom home construction business in general and provided insight into the steps required to build a custom home.

Certain topics were brief or left out entirely to protect proprietary knowledge inherent to Mr. Smith's operation. To address this issue, I drafted the letter found in Section 6.1.

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#### CHAPTER 1 INTRODUCTION

#### 1.1 Business Background Information

This report outlines a successful custom home construction business. The entire staff consists of three personnel (owner, construction superintendent and administrative assistant) who are capable of coordinating construction of seven houses at any one time. All design and construction work is accomplished by subcontractors. The owner and construction superintendent estimate the projects and compare their estimate to the subcontractors estimate. This comparison provides an internal check and balance against mistakes made during the estimating process and produces an accurate estimate used to evaluate subcontractor bids. Subcontractor bids are for labor only; material (procurement and delivery to the job site) is handled by the construction superintendent.

#### 1.2 Typical Custom Home Description

Since no two custom homes are alike, I developed a list of items that were common to most of the homes being constructed:

- 3,000 square feet
- single story
- level lot
- uniform/inactive soil conditions
- negligible effects of water table on foundation design
- continuous concrete footer
- wood frame
- two-car garage
- swimming pool
- A/C and fireplace
- security system
- stereo system

The cost of a typical home runs between \$60-\$100/square foot. The large range in cost per square foot is primarily dependent upon cost of construction materials and amenities

the customer desires. Material costs vary dramatically, so a house that cost \$150,000 today might cost \$140,000 or \$160,000 tomorrow. Likewise, a home with amenities such as a sauna or Jacuzzi will cost significantly more than a home with just a shower and bathtub.

#### 1.3 Custom Home Cost Breakdown

Refer to figure 1.1 for a breakdown of costs associated with a typical home. Notice that equipment and labor are not shown since the subcontractors incur these costs.

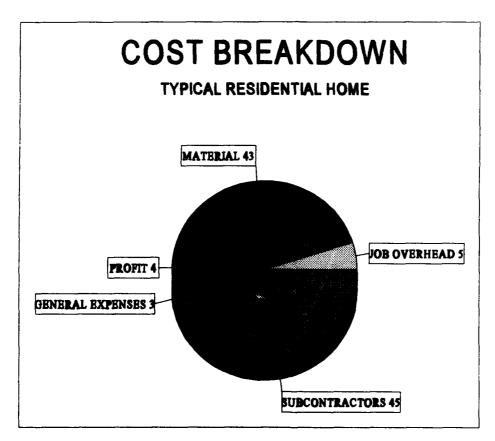


Figure 1.1 Piechart of Costs by Percentage

It is possible to survive on four percent profit, but great care must be taken when figuring general/job overhead. If these overhead figures are low, the difference comes out of the profit, leading to certain monetary losses.

# CHAPTER 2 EMPLOYEE RESPONSIBILITIES

#### 2.1 Owner's Responsibilities

The owner is a registered professional engineer, state certified residential contractor, and state registered real estate broker. In the past 12 years, he has built hundreds of homes and gained a tremendous amount of construction experience. Although he spends a good deal of time with the construction end of the operation, he believes that the most important aspect of his involvement is with financial/business matters. Specific duties include:

- acquires clients
- incurs all financial obligations
- makes financial decisions
- obtains loans if needed
- hires employees
- hires subcontractors
- negotiates/signs change orders
- ensures local, state, and federal business regulations are adhered to
- primary interface with clients
- oversees construction of all homes

The owner works constantly to ensure the success of his operation. He feels obligated to not only keep his office staff employed, but to keep his subcontractors working as well. This requires him to stay alert to housing market trends and to remain ever vigilant in his business dealings. Most of his mornings are spent touring various construction sites, resolving conflicts common to any project. Afternoons and most evenings are spent catching up on paper work and planning the next day's strategy.

#### 2.2 Construction Superintendent's Responsibilities

A single construction superintendent oversees the construction of all houses. Specific duties include:

- primary interface with subcontractors
- quality control
- project estimating
- project scheduling
- material ordering and scheduling
- subcontractor quote/bid comparison
- subcontractor selection

The construction superintendent routinely works long hours, with his presence frequently being requested at two different locations at the same time. As several homes are constructed simultaneously, there is significant lost time due to travel. In order to reduce these instances and save travel time, a cellular phone is used. Although a great time saver, the cellular phone comes at a great price, so its use has to be controlled and justified on a continual basis.

Since only one superintendent oversees all construction, his importance to the success of the operation cannot be overemphasized. The superintendent must be knowledgeable, experienced, quick thinking, diplomatic, and energetic to effectively carry out his duties. His ability to make prudent construction and business decisions have a direct impact on the prosperity of the business. He constantly resolves discrepancies in plans/specifications and subcontractors' construction techniques. Additionally, he ensures all phases of construction are in accordance with the building code, which reduces the likelihood of future claims. Because the construction superintendent's role is so significant, extreme care must be taken when filling this position.

#### 2.3 Administrative Assistant's Responsibilities

One administrative assistant handles all office-related duties which include:

- filing
- book keeping
- record keeping
- accounting
- payroll
- specialty material ordering/tracking
- report generation/updating

To carry out her duties, the administrative assistant uses a 486SX-25MHz computer loaded with Job Oriented Business Systems (JOBS) and Word Perfect software. JOBS is used to generate the following reports:

- accounts payable
- accounts receivable
- general ledger
- iob cost
- payroll
- job scheduling

Word Perfect is the primary word processing device and is used to generate the following reports:

- deposit receipt and construction contract
- addendum "A" to contract
- sub quote comparison
- customer selections
- estimate sheet
- customer material planning document

Refer to Chapter 6 (Company Forms) for sample copies of the reports listed above.

Like the construction superintendent, the administrative assistant stays extremely busy and routinely works long hours. Aside from her regular duties, she performs additional tasks to help maintain office proficiency. She assists subcontractors in obtaining workers'

compensation, or exempt forms, and general liability insurance; compares prices from various material vendors and solicits subcontractor quotes; helps customers select/order specialty material items such as wallpaper and carpet; distributes W2's/1099's to subcontractors; generates the quarterly and annual payroll reports; and ensures subcontractors are paid on time.

#### 2.4 Summary

Given this scenario, all three staff members are required to assist as necessary, to get the job done. It is difficult to clearly define areas of responsibility, since considerable overlapping occurs. This team-oriented working environment creates a family-type atmosphere that is conducive to the residential construction business. Everyone works toward a common goal and accepts the notion of having to do something normally required of others.

With a maximum workload each employee is critical to the process. Consequently, it is imperative that each employee be completely dedicated to the effort or the system will fail. Unlike large corporations, where the inadequacies of a few can be overcome by the rest of the organization, a business of this size has no room for sub-standard employees.

#### CHAPTER 3 SUBCONTRACTORS

#### 3.1 Subcontract Activities

As previously mentioned, all design and construction is contracted out. Chapter 5, Project Planning/Scheduling, contains a comprehensive list of all construction activities performed by subcontractors. Although a typical house contains 68 construction activities, there are not 68 subcontractors. There is considerable overlapping between subs, with each handling more than one activity. For example, the foundation sub may also lay out the lot and pour all the concrete. Despite the vast amount of overlap, a typical house may still use up to 28 separate subcontractors, creating logistical challenges for the construction superintendent.

A representative subcontractor list would include:

- surveying
- soil analysis
- concrete, driveway, and walk
- plumbing
- HVAC and gas lines
- electric
- framing
- trusses
- roofing
- security system
- stereo
- insulation
- aluminum soffit
- acrocrete and drywall
- masonry
- spe
- swimming pool
- windows, mirrors and shower doors
- door hardware, garage door and vinyl shelving
- doon
- ceramic tile

- cabinets
- carpet and wallpaper
- wallpaper installation
- trim carpentry
- paint
- landscape
- house cleaning

#### 3.2 Subcontractor Utilization

With 28 subs per house and 7 houses being built at once, coordination between the parties is quite difficult. To mitigate this problem, efforts are made to use the same subs on all houses. This practice greatly reduces confusion and delays since the owner and subcontractor deal with each other on a regular basis. Since each knows what is expected of the other (quality and timeliness of work), delays due to familiarization time, scheduling conflicts, or improper work methods/procedures are reduced.

#### 3.3 Relationship between Subcontractors and Owner

The construction superintendent (CS) is the primary interface between the owner and the subcontractors (the owner in this instance is Mickey Smith Professional Builders vice the homeowner). The CS compares price quotes/bids from the subs, chooses the best sub for the job, schedules the subs, and monitors their performance throughout the construction process. Due to the CS's considerable experience, he handles most design/constructability issues directly at the job site with the subcontractor foreman. The CS then discusses these issues with the owner, who will then resolve the issues with the homeowner. At this point, the owner and homeowner decide on alternative solutions and their related cost.

#### 3.4 Estimating

The estimating process can become complicated for three reasons: the large number of subcontractors involved, the subs estimating for labor only (the owner handles material and equipment), and the necessity to keep the plans/specifications in the office (to prevent unauthorized dissemination of the plans). Once all prospective subs have bid the job, the CS compares the bids and chooses a suitable contractor.

#### 3.5 Billing Procedure

The billing procedure follows a three step process: Step 1 - Subcontractors submit their bills for all work-in-place by Wednesday of each week; Step 2 - The construction superintendent verifies all work-in-place with the administrative assistant; Step 3 - The administrative assistant pays all subs for verified work-in-place.

# CHAPTER 4 SEQUENCE OF EVENTS

There are seven basic steps involved in the business of residential home construction:

- customer request
- design
- estimate
- contractual agreement
- construction schedule executed
- payment
- occupancy

#### 4.1 Customer Requests

The number of customer requests is primarily dependent on the current housing market. Additionally, the business receives many prospective homeowners through referrals from previous clients.

#### 4.2 Design Phase

Some clients have pre-engineered designs and only need help during the construction phase. Others develop design criteria by examining completed houses and making necessary changes to suit their needs. There are also those clients who have no design ideas and require plans to be developed from scratch.

#### 4.3 Estimating Phase

Once the design is complete, an estimate is generated. As previously stated, the various subcontractors provide labor estimates while MSPB provides material and equipment estimates. Refer to Section 6.6 for a sample estimate sheet.

#### 4.4 Contract Signing

Once the estimate is complete, the construction contract is signed (refer to Section 6.2 for a sample construction contract). The contract establishes a six stage payment schedule that can be summarized as follows:

- 1st stage: footings, slab, and underslab utilities completed
- 2nd stage: structure dried-in; includes trusses, sheathing, felt, and interior partitions
- 3rd stage: rough plumbing/electrical, A/C duct work, and security pre-wire completed

**(** 

- 4th stage: roof, exterior wall sheathing, window installation, insulation, and interior walls completed except for paint and trim carpentry
- 5th stage: cabinets, interior doors, wall base, and ceramic tile installed
- 6th stage: construction/clean-up complete and issuance of Certificate of Occupancy

The contract further specifies that disputes be resolved through arbitration and the homeowner may not interfere with construction at the job site.

#### 4.5 Construction Schedule/Change Orders

Although Chapter 5 addresses the construction schedule in detail, it is important to note how changes are negotiated. Any change must be agreed upon by both the homeowner and MSPB with the cost associated with the change reflected in the amount due at the next construction progress payment. Additionally, all changes must be in writing and signed by both parties, except for allowance changes, which may be increased or decreased without change orders. Verbal change orders, agreed to by both parties, shall be paid for by the homeowner within seven days after completion of the added work.

#### 4.6 Occupancy

Once all construction improvements are complete and payment is received, a

Certificate of Occupancy is issued which completes the process.

# CHAPTER 5 CONSTRUCTION SCHEDULE

#### 5.1 Scheduling Background

Prior to my involvement with MSPB, no formal project planning/scheduling was performed. Since the owner and construction superintendent are extremely knowledgeable and have years of construction experience, most planning and scheduling comes naturally. As the steps required to build residential houses are repetitive and rarely change, there is no need for sophisticated computer driven scheduling software.

I did, however, expose the owner to two scheduling software programs: CPM 18 and Primavera. After reviewing the outputs, cost, and user-friendliness of both software packages, the owner chose to use CPM 18 for his project scheduling.

Since Primavera is more versatile than CPM 18, I will use Primavera to provide a comprehensive look at a typical house construction schedule.

#### 5.2 Construction Activity List

Table 5.1 is an activity list that was generated by myself and the owner. I visited numerous project sites to develop accurate construction activities, durations, and dependencies. Where durations were not directly observed, the owner and construction superintendent provided the missing information. Likewise, when questions on dependencies arose, answers were provided by the owner and construction superintendent. We considered the use of advanced dependencies, which would provide a more accurate schedule, but declined to use them because finish to start relationships were sufficient to suit the owner's needs.

Table 5.1 - Construction Activity Listing

•

ACTIVITY#	DESCRIPTION	DURATION	DEPENDS ON
1	OBTAIN BUILDING PERMIT	7	****
2	WATER METER	7	****
3	SURVEY	1	1
4	ORDER TRUSSES/WINDOWS	20	1
5	CLEAR/GRUB	. 2	3
6	STAKED OUT	1	5
7	POUR FOOTING	3	2,6
8	FOUNDATION BLOCK	2	7
9	SLAB FILL	1	8
10	SLAB PLUMBING/DRYER VENT	1	9
11	A/C CONDENSER LINES	1	10
12	SLAB ELECTRIC/JENN AIRE VENT	1	10
13	SOIL POISON	1	11,12
14	SLAB INSPECTION	1	13
15	POUR SLAB	2	14
16	WOODEN DECK	2	15
17	EXTERIOR WALLS	2	15
18	INTERIOR WALLS	2	17
19	SET TRUSSES	1	4,17
20	HANG EXTERIOR SHEATHING	2	17
21	FASCIA	1	19
22	STUCCO	4	20
23	BRICK/STONE	15	20
24	DRY-IN	4	21
25	PLUMBING STACK-OUT	2	18,24
26	A/C DUCT WORK	4	24
27	FIXED GLASS		24

Table 5.1 - continued

28	SET WINDOWS	1	24
29	ROUGH ELECTRICAL	6	24
30	SIDING	3	28
31	SECURITY PRE-WIRE	1	29
32	STEREO/TV/INTERCOM PRE-WIRE	1	29
33	ROOFING	3	29
34	SOFFIT	3	22,23,30
35	EXTERIOR PAINT	3	22,30
36	SECURITY TRIM	1	27,31
37	STEREO/TV/INTERCOM TRIM	1	32
38	FRAMING INSPECTION	1	25,26,33
39	PORCH SCREENING	2	35
40	INSULATION	2	38
41	HANG GYP-BOARD	7	40
42	HARDCOTE	4	41
43	FINISH CARPENTRY	4	42
44	SWIMMING POOL	25	42
45	GARAGE DOOR	1	42
46	CERAMIC TILE/WINDOW SILL	7	42
47	MEDICINE CABINET	1	43
48	PAINT INTERIOR	6	43
49	SET ELECTRICAL PANEL/LOCK HOUSE	1	43
50	SITE CLEANUP	2	16,39,44
51	FIRE-PLACE VENEER	1	48
52	CABINETS/VANITIES	5	48
53	SEMI-PERM ELECTRIC	2	45,49
54	FINAL GRADE	2	50
55	APPLIANCES	1	52

Table 5.1 - continued

56	WALLPAPER	5	52
57	A/C PADS	l	54
58	DRIVEWAY/SIDEWALK	3	54
59	PLUMBING TRIM	3	55
60	MIRRORS	<u> </u>	56
61	HVAC TRIM	3	57
62	CARPET/VINYL FLOORING	3	58
63	LANDSCAPE	. 8	58
64	ELECTRICAL TRIM	5	53,57,59
65	SHOWER DOORS	1	60
66	WOOD FLOORING	8	61
67	HOUSE CLEANUP	3	34,46,47,51,62,64,65, 66
68	FINAL INSPECTION	1	36,37,63,67

#### 5.3 Primavera Outputs

Refer to Appendices A through D to review the following construction schedule

#### outputs:

- classic schedule report
- time-scaled logic diagram
- bar chart
- pure-logic diagram

# CHAPTER 6 COMPANY FORMS

#### 6.1 Initial Agreement Letter

2600 SW Williston Road Apartment #708 Gainesville, FL 32608 October 8, 1993

Mr. Mickey Smith Professional Builders Inc. 2831 N.W. 41st Street Suite G Gainesville, FL 32606

Dear Mr. Smith:

This letter pertains to our conversation of 8 October in which we discussed my Thesis related work with your company.

As research for my Thesis on contractor operations, I will familiarize myself with the functions of your organization. I understand that I will receive no monetary compensation for any service I may provide. Additionally, you will not be liable for any injuries I may incur during this process nor will I be liable for unintentional mistakes. I will document my research in the form of a technical report that will be used solely to satisfy my degree requirements. You maintain the right to review the report before its submission to insure only appropriate information is divulged.

Sincerely,

Mark W. Jackson LT, CEC, USN

## 6.2 Deposit Receipt and Construction Contract

### **DEPOSIT RECEIPT AND CONSTRUCTION CONTRACT**

	DATE:
	EIPT IS HEREBY ACKNOWLEDGED by, a
	orporation, hereinafter called "Contractor", whose address is
	, of
from	and
Address:	
expenses	ne: (), hereinafter called "Owner", as a guarantee for construction on the following described improvements which contractor agrees to construct,
	finish upon the following described real property in County,
	and for which Owner agrees to pay or cause to be paid unto the Contractor upon and conditions hereinafter set forth:
1	LEGAL DESCRIPTION OF REAL ESTATE LOCATED IN COUNTY, FLORIDA:
	Lot, a subdivision as per plat thereof recorded in Plat Book ", Page of the Public Records of County, Florida.
2.	DESCRIPTION OF IMPROVEMENTS:
	A single family residence constructed in accordance with plans with a date of
	said plans and specifications forming a part of this contract as fully as if attached hereto or repeated herein. Addendum "A", containing allowances for certain included items covered by this contract, is attached hereto and made a part hereof. It is agreed that the constructed residence may, because of unforseen occurrences deviate from the plans and specifications.
3.	TERMS OF PAYMENT:
	Owner agrees to pay and contractor agrees to accept the total contract price of(\$00) in progress payments as
	follows:

(a)	The sum of \$ collection receipt of which	as a binder deposit, by check subject to is hereby acknowledged.
	All payments will be in according to the schedule or:	ordance with the construction lenders draw
<b>(b)</b>	The sum of \$construction.	upon the completion of the First stage of
(c)	The sum of \$construction.	upon the completion of the Second stage of
(d)	The sum of \$construction.	upon the completion of the Third stage of
(e)	The sum of \$construction.	upon the completion of the Fourth stage of
<b>(f)</b>	The sum of \$construction.	upon the completion of the Fifth stage of
(g)		plus any additional charges for changes agreed Contractor upon the acceptable completion of the on.
The Six (6) st shall be define		purposes of progress payments provided herein
	When the slab is complete with the lines, and under slab electrical slab elect	th footings, foundation walls, rough-in plumbing, ic.
SECOND partitions.		ding trusses, roof sheathing, felt and interior
THIRD:	(a) Plumber has run stacks the slab.	through the roof and extended the lines up from
	(b) Electrician has finished	the rough wiring.
	(c) Air conditioning subco	ntractor has installed the duct work.
	(d) Security system, if inch	uded, is pre-wired.

FOURTH: When the roof is complete, the exterior walls are sheathed, the windows are installed, and insulation and interior walls are finished except for paint and trim carpentry.

FIFTH: Cabinets, interior doors, and wall base are installed; and ceramic tile walls are complete.

SIXTH: Completion of construction including clean-up, and issuance of a Certificate of Occupancy by \_\_\_\_\_\_\_

As used with this contract, the term "acceptable" shall mean upon the approval of the \_\_\_\_\_\_\_ building inspector.

Disbursement shall be made by owner within five (5) days notice of said completion of each

In the event that the Owner fails to disburse any progress payment within five (5) days of notification from the Contractor that same is due, Contractor shall have the option of charging interest on the amount due at the highest rate permitted by law or pursuing any

stage. Contractor shall execute a payment affidavit that Contractor's employees, suppliers

and subcontractors have been fully paid for all work completed to the date of said

disbursements.

and all other remedies provided by law.

- 3.1 It is agreed that Owner may not withhold payment of all or a portion of the amount due because of any disagreement between Contractor and Owner relating to quality, design, or cost of any of the construction. All adjustments, if any, shall be made at the time of closing as established below.
- 3.2 Before closing, a list shall be agreed upon by the Owner and the Contractor of any items which are incomplete or otherwise unsatisfactory, which items shall be corrected or finished by Contractor within sixty (60) days after closing, weather and material availability permitting. As to such items, the owner shall be entitled to any remedy provided by law or in equity for the Contractor's failure to complete or correct such items.
- 3.3 Defects, if any, first appearing after closing shall be handled (a) in accordance with the provisions of the Home Owners Warranty Corporation Insurance/Warranty Documents, or, in the event of a dispute which does not involve a matter of warranty, (b) by compulsory arbitration pursuant to this contract.
- 3.4 Subject to paragraph 3.3 above, closing of the purchase by the Owner shall constitute acceptance by Owner of the structure as built and Owner's acknowledgment that the structure has been constructed or completed in accordance with the contract documents and Contractor has complied with his obligations. If requested by

Contractor, Owner shall execute a "Letter of Acceptance" in a form satisfactory to the Contractor, certifying that the improvements are and have been completed in substantial conformity with the requirements of this contract.

3.5 Possession of the structure shall be given to the Owner at closing and in no event shall Owner occupy the structure nor allow any person to occupy same until construction has been completed and payment is made in full of the contract sum and any authorized additions thereto, provided Contractor is not in default of the terms hereof.

#### 4. CONSTRUCTION:

- (a) This agreement is contingent upon Owner obtaining a construction loan in the amount of \_\_\_\_\_\_ within 30 days of full execution of this agreement. Owner shall use their best effort to obtain such a loan. In the event said financing is not obtained by Owner within said period, Contractor shall be entitled to keep the deposit made this day as liquidated damages for its design work and this contract and the Contract For Sale and Purchase also signed this date thereupon be cancelled and all further obligations from one party to the other shall be null and void.
- (b) Contractor agrees to construct a house upon the above described lot in accordance with paragraph 2 herein, the plans and specifications of which are hereby approved by the Owner and are on file in the contractor's office.
- (c) Construction of the house by Contractor shall be completed within

  from the date of beginning construction, subject to
  weather, availability of materials and change orders requested by the owner.
- (d) Any additions to or deletions from the improvements described in paragraph 2 shall be agreed upon between the Contractor and Owner. The additional cost or deduction will be reflected in the amount due at the next construction progress payment. All changes should be reduced to writing and signed by the parties hereto, with the exception of allowance changes which may be increased or decreased without change orders. Changes verbally agreed to by Owner and Contractor that because of time or schedule constraints are not reduced to writing immediately shall be paid for by the Owner within seven (7) days after the completion of the added work.
- 5. The Contractor shall perform all work in good and workmanlike manner in substantial accordance with plans and specifications. Should any dispute arise regarding the construction; or the meaning of the drawings or specifications; or respecting the true value of any extra work; or of work omitted; the dispute shall be evaluated and decided by

two competent persons — one employed by the Owner and the other by the Contractor — and those two shall have the power to name an arbitrator, whose decision shall be binding on all parties.

- 6. Owner agrees not to interfere with the construction on the premises during working hours, and to present any questions and discuss all matters pertaining to construction at the office of the Contractor. Owners, their guests and family enter on the site at their own risk and agree to hold the contractor harmless for any injuries or damages at the site.
- 7. The Contractor, at its own cost, is to provide all manner of materials and labor for the due performance of the work unless specifically excepted below:

EXCEPTION: Site conditions differing in excess of ten percent of the cost included in this contract (\$\_\_\_\_\_\_) will be added by change order to the costs of the Owner. Site conditions include elevation changes, soil conditions, ground water, drainage, off-site unanticipated problems etc.

- 8. The Owner shall not be accountable for any loss or damage that shall or may happen to the said work, or any part or parts thereof, or for any of the materials or other things used and employed in finishing and completing the said improvements until completion of all improvements, unless the owner provided said parts or materials.
- 9. The Contractor will continually insure the improvements for their full value, and the policy will not expire until after the acceptable completion of the improvements.
- 10. The Contractor will make oath according to the laws of the State of Florida, that each artisan, laborer and materialman has been paid in full, and that there are no unpaid accounts against the improvements called for hereunder upon completion of each stage of construction prior to payment by owner.
- 11. All notices from one party to the other shall be hand delivered or mailed to the party at the respective addresses given above. Notices shall be deemed given on the date of receipt by the party for whom notice is intended.
- 12. This contract embodies the entire agreement and understanding of the parties hereto and may not be changed, altered or modified except by an instrument in writing, signed by the Owner and the Contractor.
- 13. It is intended that disputes be resolved per arbitration in accordance with paragraph (5), however, if any litigation arises under this agreement between Owner and Contractor, the prevailing party shall be entitled to recover from the nonprevailing party all reasonable costs incurred in the trial court and on appeal by the prevailing party including a reasonable attorney's fee.

- 14. Contractor shall provide, at no additional cost to the Owner, the standard ten (10) year Home Owner's Warranty Corporation protection policy. The provisions of this policy govern the warranty on this residence. Materials, equipment and Subcontractor work supplied by the Owner will not be covered by the Contractor's warranty, and will be the responsibility of the Owner. Swimming pool, and related screen enclosure, if any, along with landscaping and irrigation will be warranted by the appropriate Subcontractor and not the Contractor.
- 15. RADON GAS: Radon is a naturally occurring radioactive gas that, when it has accumulated in a building in sufficient quantities may present health risks to persons who are exposed to it over time. Levels of Radon that exceed federal and state guidelines have been found in buildings in Florida. Additional information regarding Radon and Radon testing may be obtained from your county public health unit.
- 16. Both parties agree that the project will begin, progress and end in the spirit of mutual cooperation and fairness in all matters.

IN WITNESS WHEREOF, the said parties to this contract have hereunto affixed their signatures.

Ву:	Date:	_
OWNER:	-	
· · · · · · · · · · · · · · · · · · ·	Date:	
	Date:	•

CONTRACTOR.

# 6.3 Addendum "A" to Deposit Receipt and Construction Contract

<b>ADDENDUM</b>	` <b>"A"</b> (	CONTRACT	DATED	
-----------------	----------------	----------	-------	--

Roof sheathing to be	" thick with alucling	covered with 15# fel
Framing lumber for walls to be 2: centers for bearing walls.	x4 Spruce, SPF or equivalent sp	paced on
RPENTRY:		
Mortar Allowance:	<del></del>	
Stone Allowance:	, Brick Allowance:	
Foundation block per plans.		
SONRY:		
TERKOR:		
year.		
Pest Control Company will furnis replacement clause. Owner will be		
Soil poisoned area beneath building company's specifications at expan	nsion joints, perimeter walls, an	d foundation walls.
Six mil visqueen moisture barrier		
	nforced with	steel wire mesh.
reinforced steel bars.	<del></del>	
PORPHIERON ROCKINGS OF	_ psi concrete reinforced with	#

Pressure treated lumber will be used in areas where lumber is in contact with concrete or masonry.

Load bearing trusses to be designed by licensed structural engineer with hurricane clips on all trusses.

Q1	Ρ.	۸	T	ĸ	м	ı.
>27	ч		ч		"	36

Interior stair allowance for erection labor and painting			balusters, stair treads, etc., allowance
Rough carpentry for stair	structure is included	in carpentry	<b>'</b> .
Carpeting, if any, is includ	ed under carpet allo	wance.	
INTERIOR TRIM:			
Upstairs base type	, Size	, Painted	, Stained Painted,
Down stairs base type	, Size		Painted
Stained			
Shoe Mold:Closet Shelving Allowance	<u> </u>		<del> </del>
Book Shelves:			
Built Ins:			
Crown Mold:			
Window Sills: Marble	, Wood	*	
Chair Rail:			
INSULATION:	,		
Exterior wall insulation for	r living area walls: _	,	·
Ceiling insulation for all liv	ving spaces:		· · · · · · · · · · · · · · · · · · ·
Sound insulation:		<u> </u>	
Wall sheathing:			
Interior walls:			<del></del>
Resilient Channel:			

Roofing shall be:	
Roof ventilation:	
Gutter Allowance:	_ Skylights per plans:
DOORS:	
Exterior doors to be wood solid of	core 1 3/4". Interior doors to be
1 3/8" thick. Interior door facing	trim:
Metal clad doors:	
Front door allowance:	
Interior doors:	
Bifold doors:	
Door casing and jambs:	; painted
, stained:	; painted
Sliding glass doors:	
Door hardware allowance	for all exterior and interior doors.
CHROME OR BRASS HINGE	S HINGES ARE INCLUDED ON ALL DOORS. S ARE AN EXTRA COST WHICH WILL BE OOR HARDWARE ALLOWANCE.
Ahminum: Wood:	, Screens:
Color of frames	, Insulated:
Tinted Glass	
GLASS:	
Fixed Glass:	
<del></del>	

ROOFING:

Walls:	
Ceilings:	
Corner Bead:	
Walipaper Allowance:	
Wallpaper locations:	
PAINTING:	
Exterior:	
Exterior Trim:	
Interior Walls and Ceilings:	
One color for the interior is included in will be at additional cost.  Doors:	the cost of this contract. Additional color(s)
Interior Wood Trim:	
interior wood fruit.	
CERAMIC TILE. GLASS BLOCK AN	
	D BATH ACCESSORIES:
CERAMIC TILE, GLASS BLOCK AN  Allowance for all ceramic tile, bath accesills:	D BATH ACCESSORIES: essories, and window
CERAMIC TILE, GLASS BLOCK AN	D BATH ACCESSORIES: essories, and window
CERAMIC TILE, GLASS BLOCK AN  Allowance for all ceramic tile, bath accesills:  for	D BATH ACCESSORIES: essories, and window labor and materials.
Allowance for all ceramic tile, bath accessills:  All walls are mud set.	D BATH ACCESSORIES: essories, and window labor and materials.
CERAMIC TILE, GLASS BLOCK AND Allowance for all ceramic tile, bath accessills: for all walls are mud set.  Glass block allowance:	D BATH ACCESSORIES:  essories, and window labor and materials.  labor and materials
Allowance for all ceramic tile, bath acc sills: for large for all walls are mud set. Glass block allowance: FLOORING:	D BATH ACCESSORIES:  essories, and window labor and materials.  labor and materials  labor and materials
Allowance for all ceramic tile, bath accessills:	D BATH ACCESSORIES:  essories, and window labor and materials. labor and materials labor and materials
Allowance for all ceramic tile, bath acc sills: for large for all ceramic tile, bath acc sills: for large for	D BATH ACCESSORIES:  essories, and window labor and materials. labor and materials labor and materials
Allowance for all ceramic tile, bath accessills: for all walls are mud set. Glass block allowance:  FLOORING:  Wood Flooring Allowance: Wood Floor Type: Areas of wood flooring:	D BATH ACCESSORIES:  essories, and window labor and materials. labor and materials labor and materials
Allowance for all ceramic tile, bath acc sills: for large for all ceramic tile, bath acc sills: for large for	D BATH ACCESSORIES:  essories, and window labor and materials. labor and materials labor and materials labor and materials labor and materials

fangeroomtop.	, <b>.</b> .	l installation, refrigerator:
Transfer"	ONes.	dishwasher:
disnoser:	instant hot:	dishwasher: washer:
dryer:	. compactor:	, microwave:
Owner supplyin	g the following:	
FIREPLACE:		
Allowance:	, T <u>·</u>	ype:
Mantle:	, Fa	acing:
Hearth:	, H	leight:
Glass doors are	included; fireplace fans	s are not included.
GARAGE:		
Garage door an	d opener allowance:	labor and materials
Ceilings:	. W	Valls:
Other:		
WOODEN DECK  FENCES:	<u>S:</u>	
- WALK!		
	EM:	
SECURITY SYST		
SECURITY SYST  # Key Pads:	TEM:, Location: per local governing code	
# Key Pads: Smoke alarms p	_, Location: er local governing code	
# Key Pads: Smoke alarms p	_, Location: er local governing code	le.
# Key Pads: Smoke alarms p	_, Location: er local governing code	le.
# Key Pads:Smoke alarms p	_, Location: er local governing code vired outlets included: _	<b>le.</b> ,
# Key Pads: Smoke alarms p	_, Location: er local governing code vired outlets included: _	<b>le.</b> ,

CARINETS:	
Total Allowence	
Vitchen and baths (or	binets and counters):
	cations:
	·
ELECTRICAL:	
All pleaseign mining an	ill be geneless and shall mass as accordate according to the
	vill be per plans and shall meet or exceed the appropriate local
Electric Code. Additi	ional switches, receptacles, etc., added or deleted will be added t
Electric Code. Addit	ional switches, receptacles, etc., added or deleted will be added t ge order.
Electric Code. Addit	ional switches, receptacles, etc., added or deleted will be added t ge order amp service with circuit panel.
Electric Code. Addit	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.
Electric Code. Addition or credited on a change	ional switches, receptacles, etc., added or deleted will be added t ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.
Electric Code. Addit or credited on a change costs per circuit.	ional switches, receptacles, etc., added or deleted will be added toge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additional
Electric Code. Addition or credited on a change costs per circuit. Lighting Fixture Allow	ional switches, receptacles, etc., added or deleted will be added t ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.
costs per circuit. Lighting Fixture Allowand bulbs, dimmers.	ional switches, receptacles, etc., added or deleted will be added to ge order. amp service with circuit panel. Exterior 110 volt weather proof outlets. Heavy duty 220 volt outlets for power tools, etc., additional wance: including interior and exterior lights
costs per circuit. Lighting Fixture Allovand bulbs, dimmers. Ceiling Fan Allowand	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additions wance:  including interior and exterior lights  e:
costs per circuit. Lighting Fixture Allowand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additions wance:  including interior and exterior lights e: pool light:
costs per circuit. Lighting Fixture Allowand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and Prewire for	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additions wance:  including interior and exterior lights e: pool light: ceiling fans.
costs per circuit. Lighting Fixture Allovand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and Prewire for Light switch covers as	ional switches, receptacles, etc., added or deleted will be added to ge order. amp service with circuit panel. Exterior 110 volt weather proof outlets. Heavy duty 220 volt outlets for power tools, etc., additions wance: including interior and exterior lights e: pool light: ceiling fans. nd receptacle covers:
costs per circuit. Lighting Fixture Allowand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and Prewire for Light switch covers as Smoke detectors are in	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additions wance:  including interior and exterior lights  e:  ceiling fans.  nd receptacle covers:  included in security system, and will be placed in accordance with
costs per circuit. Lighting Fixture Allovand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and Prewire for Light switch covers as	ional switches, receptacles, etc., added or deleted will be added to ge order.  amp service with circuit panel.  Exterior 110 volt weather proof outlets.  Heavy duty 220 volt outlets for power tools, etc., additions wance:  including interior and exterior lights  e:  ceiling fans.  nd receptacle covers:  included in security system, and will be placed in accordance with
costs per circuit. Lighting Fixture Allowand bulbs, dimmers. Ceiling Fan Allowand Prewire for pool and Prewire for Light switch covers as Smoke detectors are in	ional switches, receptacles, etc., added or deleted will be added to ge order. amp service with circuit panel. Exterior 110 volt weather proof outlets. Heavy duty 220 volt outlets for power tools, etc., additions wance: including interior and exterior lights  e: pool light: ceiling fans.  nd receptacle covers:  included in security system, and will be placed in accordance with its.

Supply runouts to be flexible. Registers to be aluminum curved blade with damper. Air supply registers for walk-in closets included.

### PLUMBING:

Tubs:	, Trim: _, Trim:
See Allowance	, Trim:
DPS / MICHAELOC.	
Lavatories:	
Water Closets:	
Kitchen Sink:	_, Trim:
Laundry Sink:	, Trim:
Plumbing Specialties:	
Washer and Dryer connections included. Dryer Water Heaters:	
Hot water recirculating lines: Copper interior water lines. PVC waste lines.  Floor drain in utility room:	Water supply to house shall be PVC.
Ice maker hook up in kitchen:	
Hose bibbs included:	
Gas lines connections:	

#### **LANDSCAPING:**

Allowance for lawns, plantings, irrigation system, final grade, mulch, topsoil, and etc.,
labor and materials. Top soil required for grading will be charged
against this allowance. Owner acknowledges that all landscaping and irrigation will be
warranted by selected subcontractor and Mickey Smith Professional Builders, Inc. will
have no responsibility or liability for warranty. Existing trees and foliage cannot be
warranted against demise or damage. Owner's request for safeguarding existing
trees/foliage will be honored to the best of the Contractor's abilities.

Driveway and walks allowance: Front stoop, standard finish broom swept concrete. Front stoop allowance: Lanai/Patio allowance: Planter allowance: Planter allowance: SWIMMING POOL AND ENCLOSURE. IF APPLICABLE:  Allowance: Size: Deck: Screen Enclosure: Deck: Screen Enclosure:  Owner acknowledges that pool, deck, and screen enclosure work will be by the selected subcontractor and that Mickey Smith Professional Builders, Inc. will have no responsibility or liability for warranty.  WARRANTY: H.O.W. TEN YEAR PROTECTION POLICY. WARRANTY COVERAGE AND PERFORMANCE STANDARDS PER HOW FORM 500 111. REV 991.  SPECIALTIES:  Safe: Attic Ladder: Medicine Cabinets Allowance: Vacuum System: Shower Door Allowance: Mailbox Allowance: Mailbox Allowance: Skylights Allowance: Skylights Allowance: Bar-B-Que Allowance: Bar-B-Que Allowance: Septic Tank Allowance: Shutters Allowance: Septic Tank Allowance: Septic Tank Allowance: Septic Tank Allowance: Shutters Allowance: Septic Tank Allowance: Shutters A	EATER CONCRET	1.000	
Front stoop, standard finish broom swept concrete. Front stoop allowance: Lanai/Patio allowance: Planter allowance: Planter allowance: SWIMMING POOL AND ENCLOSURE, IF APPLICABLE:  Allowance:	Driveway and walks a	llowance:	
Front stoop allowance: Lanai/Patio allowance: Planter allowance: Planter allowance: SWIMMING POOL AND ENCLOSURE, IF APPLICABLE:  Allowance: Size: Deck: Equipment: Light: Diving Board: Screen Enclosure:  Owner acknowledges that pool, deck, and screen enclosure work will be by the selected subcontractor and that Mickey Smith Professional Builders, Inc. will have ne responsibility or liability for warranty.  WARRANTY: H.O.W. TEN YEAR PROTECTION POLICY. WARRANTY COVERAGE AND PERFORMANCE STANDARDS PER HOW FORM 500 111, REV 991.  SPECIALTIES:  Safe: Attic Ladder: Medicine Cabinets Allowance: Vacuum System: Shower Door Allowance: Mailbox Allowance: Skylights Allowance: Skylights Allowance: Wet Bar Allowance: Wet Bar Allowance: Wetl Allowance: Septic Tank Allowance: Shutters Allowance: Shutters Allowance:	Front stoop, standard	finish broom swept concrete.	
Planter allowance:  SWIMMING POOL AND ENCLOSURE. IF APPLICABLE:  Allowance:			
Allowance:	Lanai/Patio allowance		
Allowance:	Planter allowance:		
Deck:	SWIMMING POOL AND ENCLOSURE, IF APPLICABLE:		
Deck:	Allowance:	, Size:	
Light:	Deck:	, Equipment:	
Owner acknowledges that pool, deck, and screen enclosure work will be by the selected subcontractor and that Mickey Smith Professional Builders, Inc. will have no responsibility or liability for warranty.  WARRANTY: H.O.W. TEN YEAR PROTECTION POLICY. WARRANTY COVERAGE AND PERFORMANCE STANDARDS PER HOW FORM 500 111, REV 991.  SPECIALTIES:  Safe: Attic Ladder: Medicine Cabinets Allowance: Vacuum System: Shower Door Allowance: Mailbox Allowance: Grab Bars Allowance: Skylights Allowance: Wet Bar Allowance: Bar-B-Que Allowance: Well Allowance: Septic Tank Allowance: Shutters Allowance: Shutters Allowance:	Light:	, Diving Board:	
selected subcontractor and that Mickey Smith Professional Builders, Inc. will have no responsibility or liability for warranty.  WARRANTY: H.O.W. TEN YEAR PROTECTION POLICY. WARRANTY COVERAGE AND PERFORMANCE STANDARDS PER HOW FORM 500 111. REV 991.  SPECIALTIES:  Safe:  Attic Ladder:  Medicine Cabinets Allowance:  Vacuum System:  Shower Door Allowance:  Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Wet Bar Allowance:  Wet Bar Allowance:  Septic Tank Allowance:  Septic Tank Allowance:  Shutters Allowance:	Screen Enclosure:		
WARRANTY COVERAGE AND PERFORMANCE STANDARDS PER HOW FORM 500 111. REV 991.  SPECIALTIES:  Safe:			
Safe: Attic Ladder: Medicine Cabinets Allowance: Vacuum System: Shower Door Allowance: Mailbox Allowance: Grab Bars Allowance: Skylights Allowance: Wet Bar Allowance: Bar-B-Que Allowance: Weil Allowance: Septic Tank Allowance: Shutters Allowance:		RAGE AND PERFORMANCE STANDARDS PER HOW	
Attic Ladder:  Medicine Cabinets Allowance:  Vacuum System:  Shower Door Allowance:  Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	SPECIALTIES:		
Attic Ladder:  Medicine Cabinets Allowance:  Vacuum System:  Shower Door Allowance:  Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	Safe:		
Medicine Cabinets Allowance:  Vacuum System:  Shower Door Allowance:  Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:			
Shower Door Allowance:  Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:			
Mailbox Allowance:  Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	Vacuum System:		
Grab Bars Allowance:  Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	Shower Door Allowar	ıce:	
Skylights Allowance:  Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	Mailbox Allowance: _		
Wet Bar Allowance:  Bar-B-Que Allowance:  Well Allowance:  Septic Tank Allowance:  Shutters Allowance:	Grab Bars Allowance:		
Bar-B-Que Allowance:	Skylights Allowance:		
Well Allowance:	Wet Bar Allowance: _		
Septic Tank Allowance:Shutters Allowance:	Bar-B-Que Allowance	<u> </u>	
Shutters Allowance:	Well Allowance:		
	Septic Tank Allowance	e:	
Incuing Popul:	Shutters Allowance: _		
HVING DONG.	Ironing Board:		
Other:	Other:		

PECIAL CONSTRUCTION:
Delivery and taxes paid on any allowance materials are charged against owner's Bocated allowance.
NYTHING NOT SPECIFICALLY INCLUDED IN EITHER THIS CONTRACT OR THE SUBJECT PLANS IS SPECIFICALLY EXCLUDED

## 6.4 Sub Quote Comparison Form

# SUB QUOTE COMPARISON

FOR BIDS ON JOB:	
------------------	--

		DATE:
JOB/SUB	SIZE/QUANTITY	BID AMOUNT
A/C		
TEACO		
) (TI) 191		
BERTIE		
CABINETS	enter en	
FIELDS		
BUSBY		
ACCENT CABINTERY		
CERAMIC TILE		
CONTEMP TILE		
DOOR HARDWARE DYNA-FIT		
MANNING		
ELECTRICAL BILSKY		

FRAMING THOMAS	
THOMAS	
GARAGE DOOR DYNA-FIT	
LESTER	
INSULATION	
KAPLAN-STEIN	
SUNCOAST	
MIRRORS GOLDEN GLASS	
PLASTERING  MAX DANFORD  HENRY PENNY	
SOUTHERN	
PLUMBING BILLY JOHNSON	
SHELVING DYNA-FIT	
SHOWER DOORS GOLDEN GLASS	
TRIM GATOR DOOR	.'
MANNING	
WHITTEMORE-LABOR	

TRUSSES	•		
RIDGEWAY			
I&R			
WINDOWS			
1ST CLASS			
WINDOW MAKER			
PAN AM			
GOLDEN GLASS			

## 6.5 Customer Selections Form

### **CUSTOMER SELECTIONS**

NAME	ADDRESS
PHONE # HOME-	LOT#
PHONE # WORK-	LOCATION:
DECORATOR:	
PHONE #	ARCHITECT:
EXTERIOR:	
BRICK:	WINDOWS:
MORTAR:	EXTERIOR WINDOW TRIM:
SHUTTERS:	SHINGLES:
SIDING:	SIZE:
PAINT COLOR:	BUTT: OR MITTED CORNERS:
TRIM:	WINDOW SILLS:
ROOF METAL:	GUTTERS:
DOORS:	DOOR COLOR:
FASCIA:	SOFFIT:
GARAGE DOOR:	NO TRANSMITTERS:
FIREPLACE:	
HEARTH:	MANTLE:
TILE:	GROUT:
CERAMIC TILE:	
SUPPLIER	
POWDER ROOM	GROUT:
MASTER BATH:	GROUT:
KITCHEN:	GROUT:
BATH#1	GROUT:
BATH #2:	GROUT:
BATH #3:	GROUT:
BATH #4:	GROUT:

POYER:	
FLOORING	WALLPAPER:
PAINT COLOR:	LIGHTING
INTERIOR FINISHES:	
DRYWALL.	HARDCOAT:
CEILING TEXTURE:	•
INTERIOR TRIM:	
SUPPLIER	STAINED:
PAINTED:	ROOMS
INTERIOR DOORS:	
SUPPLIER:	STAINED:
PAINTED:	HINGE COLOR:
HARDWARE:	FRONT DOOR:
F/D HARDWARE:	F/D STAINED:
F/D PAINTED:	OTHER:
CABINETS:	•
CABINET MAKER:	KITCHEN:
VANITIES:	
POWDER ROOM:	· · · · · · · · · · · · · · · · · · ·
MASTER BATH:	
BATH #2:	BATH #3:
BATH #4:	
CLOSET SHELVING:	
WOOD.	CLOSET MAID

#### WALLPAPER:

SUPPLIER		
LIVING ROOM:	BORDER:	
DINING ROOM:	BORDER	
MASTER BEDROOM:	BORDER:	
BEDROOM #2:	BORDER:	
BEDROOM #3:	BORDER	
BEDROOM #4:	BORDER:	
LAUNDRY ROOM:	BORDER:	
POWDER ROOM:	BORDER:	
KITCHEN:	BORDER:	
BREAKFAST ROOM:	BORDER:	
OTHER ROOMS:		
SECURITY:		
INTERCOM:	STEREO:	
ELECTRICIAN:		
LIGHTING	SUPPLIER:	
FRONT DOOR:		
OTHER EXTERIOR DOORS:		
GARAGE DOORS:	GARAGE INTERIOR	
CLOSETS:	HALLWAYS:	
UTILITY ROOM:		
LIGHTING GRIDS:		
BATHROOM LIGHTING:		
MASTER BATH:	BATH #2:	
BATH #3:	BATH #4:	
POWDER ROOM		

#### **BEDBOOM LIGHTING:** BEDROOM #2: MASTER BEDROOM: REDROOM #3: BEDROOM #4: BREAKFAST ROOM: KITCHEN: LIVING ROOM: DINING ROOM: FAMILY ROOM: **FANS:** SUPPLIER: MASTER BEDROOM: BEDROOM #2: BEDROOM #3: BEDROOM #4: OTHER: APF NCES: COLOR: SUPPLIER: RANGE: MICROWAVE: OVEN: TRIM KIT: HOOD: TRIM KIT: DISHWASHER: DISPOSER: REFRIGERATOR: TRIM KIT: HOT WATER DISPENSER: COMPACTOR: WASHER: DRYER: **OTHER ITEMS:** LAUNDRY TUB: IRONING BOARD: OTHER: **MEDICINE CABINETS:** MASTER BATH: BATH #2:

BATH #4:

BATH #3:

SPECIALTIES:

MACRAMINE	
HANDRAIL:	HANDRAIL BRACKETS:
ADDITIONAL INFORMATION:	
PLUMBING:	
SUPPLIER:	
KITCHEN	
WET BAR:	
POWDER ROOM:	COLOR:
LAVATORY:	FAUCET:
WATER CLOSET:	ACCESSORIES:
MASTER BATH:	
SPA:	COLOR:
SPA FACET:	LAVATORY:
LAVATORY FACET:	WATER CLOSET:
ACCESSORIES:	BIDET:
FIXTURE:	SHOWER OR TUB ENCLOSURE:
BATH #2:	
COLOR	LAVATORY:
FAUCET:	WATER CLOSET:
ACCESSORIES:	
SHOWER OR TUB ENCLOSURE:	
BATH #3:	
COLOR:	LAVATORY:
	WATER CLOSET:
ACCESSORIES:	
SHOWER OR TUB ENCLOSURES:	
BATH #4:	
COLOR:	LAVATORY:
FAUCET:	WATER CLOSET:
ACCESSORIES:	

SHOWER OR TUB ENCLOSURES:

MTRRORS:	
BATH ROOM ACCESSORIES	i. TOWEL BARS, ETC:
<b>WOOD FLOORING:</b>	
SUPPLIER	FOYER:
LIVING ROOM: OTHER:	FAMILY ROOM:
YINYL:	
LAUNDRY ROOM: OTHER:	BREAKFAST ROOM:
CARPET:	
SUPPLIER:	
LIVING ROOM:	
DINING ROOM:	
FAMILY ROOM:	
MASTER BEDROOM:	
MASTER BATH:	
BEDROOM #2: BEDROOM #3:	<del></del>
POWDER ROOM:	
BUILT-INS:	
DESK:	
BOOKCASES:	

POOL CONTRACTOR: INFORMATION ON POOL:		
OUTSIDE DECKS:		
FENCES:		
FRONT STOOP:		
DRIVES & WALKS:		
THER OUTSIDE PATIO.	TC:	
SEPTIC TANK	SUBCONTRACTOR	
WELL:		
SPRINKLER SYSTEM:		

MAILBOX:

## 6.6 Samole Estimate Sheet

## ESTIMATE SHEET

DATE:		
SOUARE FOOTAGE HOUSE /	/ GARAGE	

CODE	DESCRIPTION	ESTIMATED COST	NOTES
1000	CONCRETE		
2000	MASONRY-BLOCK		
203000	GLASS BLOCK		
2010	STONE		
2020	BRICK		
4000	ROUGH CARPENTRY		
5000	FINISH CARPENTRY		
5000	CUSTOM TRIM		
5010	STAIRS		
5020	WOOD SHELVING		
5030	WOOD CEILING		
6000	WATER PROOFING		
7000	INSULATION		
8000	ROOFING		
8010	BUILT UP ROOF		
9000	SHEET METAL		
9010	METAL SOFFIT/FACIA		
9020	GUTTERS		
10000	DOORS		

10010		المسترا المستحي والمتراث والمستران المتراث المتراث المتراث والمتراث والمتراث والمتراث والمتراث والمتراث	 
10300   DOOR HARDWARE   11000   WINDOWS   12000   FIXED GLASS   12010   MIRRORS   13000   PLASTER/HARDCOTE   14000   STUCCO   15000   CERAMIC TILES   15010   MARBLE SILLS   15020   MARBLE VANITIES   15030   MARBLE VANITIES   15030   MARBLE FLOORING   17000   WOOD FLOORING   18000   VINYL FLOORING   19010   WALLPAPER   20000   SPECIALTIES   20010   MEDICINE CABINETS   20020   VINYL SHELVING   20030   IRONING BOARD   20040   SKYLIGHTS   20050   SHOWER DOORS/TUB   21000   SECURITY SYSTEM   21010   PREWIRE/TELE/CABLE   21020   INTERCOM   21010   NITERCOM   20030   INTERCOM   21010   PREWIRE/TELE/CABLE   21020   INTERCOM   20030   INTE	10010	FRONT DOOR	
11000 WINDOWS 12000 FIXED GLASS 12010 MIRRORS 13000 PLASTER/HARDCOTE 14000 STUCCO 15000 CERAMIC TILES 15010 MARBLE SILLS 15020 MARBLE VANITIES 15030 MARBLE FLOORING 17000 WOOD FLOORING 18000 VINYL FLOORING 19000 PAINTING 19010 WALLPAPER 20000 SPECIALTIES 20010 MEDICINE CABINETS 20020 VINYL SHELVING 20030 IRONING BOARD 20040 SKYLIGHTS 20050 SHOWER DOORS/TUB 21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	10020	SLIDING GLASS DOORS	
12000 FIXED GLASS 12010 MIRRORS 13000 PLASTER/HARDCOTE 14000 STUCCO 15000 CERAMIC TILES 15010 MARBLE SILLS 15020 MARBLE VANITIES 15030 MARBLE FLOORING 17000 WOOD FLOORING 18000 VINYL FLOORING 19000 PAINTING 19010 WALLPAPER 20000 SPECIALTIES 20010 MEDICINE CABINETS 20020 VINYL SHELVING 20030 IRONING BOARD 20040 SKYLIGHTS 20050 SHOWER DOORS/TUB 21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	10300	DOOR HARDWARE	
12010 MIRRORS   13000 PLASTER/HARDCOTE   14000 STUCCO   15000 CERAMIC TILES   15010 MARBLE SILLS   15020 MARBLE VANITIES   15030 MARBLE FLOORING   17000 WOOD FLOORING   18000 VINYL FLOORING   18000 VINYL FLOORING   19010 WALLPAPER   19010 WALLPAPER   19010 WALLPAPER   19010 MEDICINE CABINETS   19020 VINYL SHELVING   19030 IRONING BOARD   18001 SKYLIGHTS   19040 SKYLIGHTS   19040 SKYLIGHTS   19040 SECURITY SYSTEM   19040 PREWIRE/TELE/CABLE   19040 INTERCOM   1	11000	WINDOWS	
13000   PLASTER/HARDCOTE	12000	FIXED GLASS	
14000         STUCCO           15000         CERAMIC TILES           15010         MARBLE SILLS           15020         MARBLE VANITIES           15030         MARBLE FLOORING           17000         WOOD FLOORING           18000         VINYL FLOORING           19000         PAINTING           19010         WALLPAPER           20000         SPECIALTIES           20010         MEDICINE CABINETS           20020         VINYL SHELVING           20030         IRONING BOARD           20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	12010	MIRRORS	
15000         CERAMIC TILES           15010         MARBLE SILLS           15020         MARBLE VANITIES           15030         MARBLE FLOORING           17000         WOOD FLOORING           18000         VINYL FLOORING           19000         PAINTING           19010         WALLPAPER           20000         SPECIALTIES           20010         MEDICINE CABINETS           20020         VINYL SHELVING           20030         IRONING BOARD           20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	13000	PLASTER/HARDCOTE	
15010 MARBLE SILLS 15020 MARBLE VANITIES 15030 MARBLE FLOORING 17000 WOOD FLOORING 18000 VINYL FLOORING 19000 PAINTING 19010 WALLPAPER 20000 SPECIALTIES 20010 MEDICINE CABINETS 20020 VINYL SHELVING 20030 IRONING BOARD 20040 SKYLIGHTS 20050 SHOWER DOORS/TUB 21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	14000	STUCCO	
15020 MARBLE VANITIES 15030 MARBLE FLOORING 17000 WOOD FLOORING 18000 VINYL FLOORING 19000 PAINTING 19010 WALLPAPER 20000 SPECIALTIES 20010 MEDICINE CABINETS 20020 VINYL SHELVING 20030 IRONING BOARD 20040 SKYLIGHTS 20050 SHOWER DOORS/TUB 21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	15000	CERAMIC TILES	
15030 MARBLE FLOORING 17000 WOOD FLOORING 18000 VINYL FLOORING 19000 PAINTING 19010 WALLPAPER 20000 SPECIALTIES 20010 MEDICINE CABINETS 20020 VINYL SHELVING 20030 IRONING BOARD 20040 SKYLIGHTS 20050 SHOWER DOORS/TUB 21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	15010	MARBLE SILLS	
17000 WOOD FLOORING  18000 VINYL FLOORING  19000 PAINTING  19010 WALLPAPER  20000 SPECIALTIES  20010 MEDICINE CABINETS  20020 VINYL SHELVING  20030 IRONING BOARD  20040 SKYLIGHTS  20050 SHOWER DOORS/TUB  21000 SECURITY SYSTEM  21010 PREWIRE/TELE/CABLE  21020 INTERCOM	15020	MARBLE VANITIES	
18000         VINYL FLOORING           19000         PAINTING           19010         WALLPAPER           20000         SPECIALTIES           20010         MEDICINE CABINETS           20020         VINYL SHELVING           20030         IRONING BOARD           20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	15030	MARBLE FLOORING	
19000       PAINTING         19010       WALLPAPER         20000       SPECIALTIES         20010       MEDICINE CABINETS         20020       VINYL SHELVING         20030       IRONING BOARD         20040       SKYLIGHTS         20050       SHOWER DOORS/TUB         21000       SECURITY SYSTEM         21010       PREWIRE/TELE/CABLE         21020       INTERCOM	17000	WOOD FLOORING	
19010       WALLPAPER         20000       SPECIALTIES         20010       MEDICINE CABINETS         20020       VINYL SHELVING         20030       IRONING BOARD         20040       SKYLIGHTS         20050       SHOWER DOORS/TUB         21000       SECURITY SYSTEM         21010       PREWIRE/TELE/CABLE         21020       INTERCOM	18000	VINYL FLOORING	
20000         SPECIALTIES           20010         MEDICINE CABINETS           20020         VINYL SHELVING           20030         IRONING BOARD           20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	19000	PAINTING	
20010       MEDICINE CABINETS         20020       VINYL SHELVING         20030       IRONING BOARD         20040       SKYLIGHTS         20050       SHOWER DOORS/TUB         21000       SECURITY SYSTEM         21010       PREWIRE/TELE/CABLE         21020       INTERCOM	19010	WALLPAPER	
20020       VINYL SHELVING         20030       IRONING BOARD         20040       SKYLIGHTS         20050       SHOWER DOORS/TUB         21000       SECURITY SYSTEM         21010       PREWIRE/TELE/CABLE         21020       INTERCOM	20000	SPECIALTIES	
20030         IRONING BOARD           20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	20010	MEDICINE CABINETS	
20040         SKYLIGHTS           20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	20020	VINYL SHELVING	
20050         SHOWER DOORS/TUB           21000         SECURITY SYSTEM           21010         PREWIRE/TELE/CABLE           21020         INTERCOM	20030	IRONING BOARD	
21000 SECURITY SYSTEM 21010 PREWIRE/TELE/CABLE 21020 INTERCOM	20040	SKYLIGHTS	
21010 PREWIRE/TELE/CABLE 21020 INTERCOM	20050	SHOWER DOORS/TUB	
21020 INTERCOM	21000	SECURITY SYSTEM	
	21010	PREWIRE/TELE/CABLE	
22000 CABINETS/VANITIES	21020	INTERCOM	
	22000	CABINETS/VANITIES	

22100	BOOKCASES	
22020	WET BAR	
22030	BUILT INS	
23000	APPLIANCES	
25000	CARPET	
26000	SPECIAL CONSTRUCTION	
26010	FIREPLACE	
26020	GARAGE DOOR/OPENER	
26030	WOODEN DECKS	
26040	FENCES	
26050	SCREENED PORCH	
26051	SCREEN PORCH FLOOR	
26060	PLANTERS	
26070	POOL	
26080	MAILBOX	
26090	BARBECUE	
28000	PLUMBING/LABOR	
28011	PLUMBING/FIXTURES	 , .
28010	SPA	
28020	SOLARS	
29000	HEAT/AC	
31000	ELECTRICAL/LABOR	
31010	ELECTRICAL/FIXTURE	
31020	ELECTRICAL FANS	
32000	GAS LINES	
35000	EARTH WORK/CLEAR	

36000	SITE UTILITIES/FEE		
36010	SEPTIC TANK		
36020	WELL		
37010	DRIVES AND WALKS		
37020	PATIO		
37030	FRONT STOOP		
37040	BUST CURBS		
39000	LAWNS AND PLANTING		
40000	UNUSUAL SITE CONSTR		
41010	CALLBACKS		
41020	VANDALISM/THEFT		
43000	PERMITS		
44000	HOW WARRANTY		
46000	SURVEY		
47000	LAYOUT		
55000	TEMPORARY GAS/ELEC	_	
56000	PORTI POTTI		
59000	TELEPHONE		
60000	CLEAN/REMOVE TRASH		
61000	FINAL CLEANUP		
81000	SALES COMMISSION		
82000	GENERAL OVERHEAD		
83000	A/E FEE AND DESIGN		
86000	OTHER FEES/SOIL TEST		
89000	BUILDERS RISK		

TOTAL E	STIMATE:		

#### 6.7 Customer Material Planning Document

#### FOR OUR CUSTOMERS

# HERE IS A LIST OF "THINGS" TO DECIDE ON DURING THE DIFFERENT STAGES OF CONSTRUCTION

#### A) WHILE FOUNDATION IS UNDER CONSTRUCTION:

- 1. ELECTRICAL REQUIREMENTS IN THE SLAB-FLOOR PLUGS, ETC.
- 2. WINDOWS AND PATIO DOORS LOCATION, STYLE, SIZES, COLOR...
  ANY CHANGES FROM PLANS.
- 3. WILL YOUR HOME HAVE A FIREPLACE? IF SO, WILL IT BE STANDARD OR RAISED HEARTH TYPE? HOW HIGH WILL THE HEARTH BE? DO YOU WANT A GAS LOG LIGHTER? IT'S NOT TOO EARLY TO BEGIN THINKING ABOUT THE FINISH OF THE FIREPLACE. WILL YOU WANT A MANTLE? WHAT TYPE AND STYLE? WHAT TYPE OF SURROUND? MARBLE, BRICK, OR CERAMIC HEARTH, OR SOME OTHER TYPE?
- 4. TYPE OF PLUMBING FIXTURES (FAUCETS, WHIRLPOOL TUB, ETC,)
  WHAT COLOR FIXTURES FOR ALL THE BATHS? KITCHEN SINK:
  PORCELAIN OR STAINLESS STEEL? SIZE AND MODEL OF KITCHEN
  SINK? ANY SPECIAL PLUMBING FIXTURES REQUIRED? KITCHEN SINK
  FAUCET WITH SPRAY ATTACHMENT, SOAP DISPENSER, HOT WATER
  DISPENSER?
- 5. WHAT MATERIALS ARE BEING USED ON THE EXTERIOR? DO YOU WANT STAIN OR PAINT? WHAT COLORS?
- 6. WHAT COLOR OF TRIM FOR WINDOWS AND OUTSIDE DOORS?
- 7. DO YOU WANT A GAS LINE FOR CONNECTION FOR AN OUTSIDE GRILL?
- 8. WHAT COLOR ROOF SHINGLES?
- 9. PICK CERAMIC TILE COLORS.
- 10. PICK FRONT DOOR STYLE.

#### **B) WHEN WOOD FRAMING IS BEING STARTED:**

1. WILL THERE BE ANY SPECIAL RECESSES OR BLOCKING IN THE WALLS FOR SAFES, MEDICINE CABINETS, TOILET PAPER HOLDERS, SHAMPOO WALL RECESSES, WALL NICHES, GRAB BARS, ETC.? IF SO, WE NEED TO KNOW THE SIZES OF THE OPENINGS AND WHERE THEY WILL BE LOCATED.

AFTER TRUSSES ARE SET, SKYLIGHT LOCATIONS CAN BE ACCURATELY DETERMINED.

#### 2. ELECTRICAL:

YOU WILL BE ASKED TO MEET THE ELECTRICIAN AT THE HOUSE TO "SPOT" THE WALL PLUGS, SWITCHES, TV JACKS, PHONE JACKS, CABLE JACKS, RECESSED LIGHTS, ETC. PLEASE GIVE THIS YOUR ATTENTION. REMEMBER THAT IT IS FAR LESS EXPENSIVE TO INSTALL OUTLETS AT THIS TIME RATHER THAN LATER ON. THINK ABOUT THE RELATIONSHIP OF YOUR FURNITURE AND FURNISHINGS TO WALL PLUGS, LIGHTING, SWITCHES, ETC.

- a) THINK ABOUT ANY SPECIAL HEIGHTS THAT YOU WANT ELECTRICAL, PHONE, TV OUTLETS PLACED, I.E. TO ACCOMMODATE FURNISHINGS OR YOUR ELECTRIC/ELECTRONIC EQUIPMENT.
- b) WILL YOU WANT ANY SPECIAL LIGHTS (SPOTS, RECESSED UNITS, OUTSIDE FLOOD LIGHTS)?
- c) DO YOU WANT CEILING FANS, FANS WITH LIGHTS, OR JUST CEILING LIGHTS? CEILING FANS WITH LIGHTS TAKE SPECIAL WIRING. WHERE WILL THE FANS BE LOCATED?
- d) WILL YOU REQUIRE ANY SPECIAL OUTLETS FOR STEREO SPEAKERS? IF SO, WHERE? EXTRA OUTLETS MAY BE ADDED CHARGE.
- e) SECURITY SYSTEM SPECIAL REQUIREMENTS, IF ANY? SECURITY LIGHTING IF ANY?

#### 3. CABINETS:

- a) PICK OUT THE STYLE AND FINISH YOU LIKE. ARE THERE ANY SPECIAL CABINETS YOU DESIRE SUCH AS A LAZY SUSAN, WINE RACK, TRAY HOLDER, APPLIANCE GARAGE, ETC.?
- b) SELECT BATHROOM AND LAUNDRY CABINETS, AS APPLICABLE.
- c) PICK LAMINATE FOR KITCHEN, BATHS, LAUNDRY, BAR OR OTHER PLACES AS REQUIRED. LET US KNOW OF LAMINATE PRODUCT, COLOR, NUMBER, AND OTHER PERTINENT INFORMATION SUCH AS COUNTERTOP BEVEL EDGES. ETC.

\*\*NOTE: IN ORDER TO NOT HOLD UP CONSTRUCTION PROGRESS, CABINET SPECIFICATIONS MUST BE "FINALIZED" AS EARLY AS POSSIBLE ALONG WITH APPLIANCE SELECTION.

#### C) WHEN INTERIOR WALL BOARD IS BEING HUNG:

- 1. WHAT COLOR STAIN OR PAINT DO YOU WANT ON YOUR WOODWORK?
- 2. WILL YOU WANT HARDCOAT SMOOTH OR TEXTURED? WHAT COLORS OF PAINT FOR THE WALLS AND CEILINGS?
- 3. WILL YOU WANT WALLPAPER ON ANY WALLS? WHERE? WALLPAPERING IS AN ALLOWANCE ITEM.
- 4. WHAT TYPE OF CORNER TREATMENT-ROUND OR 90?
- 5. ARE THERE ANY CHANGES IN INTERIOR CARPENTRY TRIM, DOORS, BASE, CROWN, ETC.?
- 6. LIGHTING FIXTURES:

FIXTURES MAY TAKE SEVERAL WEEKS TO ARRIVE AFTER BEING ORDERED. WE RECOMMEND THAT YOU SELECT THEM AS EARLY AS POSSIBLE.

THE FOLLOWING WILL HELP REMIND YOU OF WHAT LIGHT FIXTURES ARE TYPICALLY NEEDED:

- \*the front door. On both sides or ceiling or both?
- \*the overhead garage door. On both sides?
- \*side garage door
- \*back patio door
- \*ceiling fans
- \*bathroom lighting
- \*any ceiling bedroom lights
- \*foyer

\*halls

\*door chimes

\*kitchen

- \*special needs
- \*laundry room ceiling

- \*family room
- \*living room
- \*exterior

- \*dining room
- \*study

\*breakfast nook

\*closets

\*pool area

LIGHTING FIXTURES, BULBS, ETC., ARE ALLOWANCE ITEMS SO TRY AND STAY CURRENT ON YOUR COSTS

#### 7. KITCHEN FIXTURES:

a) PICK OUT ALL APPLIANCES SO THEY CAN BE ORDERED. APPLIANCES TO THINK ABOUT: REFRIGERATOR, STOVE OR COOK TOP, SEPARATE MICROWAVE (REQUIRES SPECIAL WIRING), TRASH COMPACTOR, RANGE HOOD, DISHWASHER, DISPOSER, INSTANT HOT WATER, OVENS, WASHER, DRYER.

# REMEMBER THAT ALL APPLIANCE SELECTIONS SHOULD BE FINAL BEFORE CABINETS GO INTO PRODUCTION!!!

#### 8. BATHROOMS:

- a) WE MUST KNOW OF ANY SPECIAL RECESSED ITEMS TO GO IN THESE ROOMS.
- b) WHAT TYPE, STYLE, & FINISH OF FAUCETS?
- c) MEDICINE CABINETS-WHAT SIZE, TYPE, STYLE?
- d) WHERE AND HOW MANY TOWEL BARS DO YOU NEED?
- e) ARE THERE TO BE SHOWER DOORS OR SHOWER CURTAIN RODS?
- f) WHAT TYPE, STYLE, COLOR, ETC., OF TOILETS.
- g) TYPE OF SHOWER, BATH VALVES, AND SHOWER HEADS; LOCATION OF SHOWER HEADS AND VALVES.

#### 9. MISCELLANEOUS ITEMS:

- a) PICK OUT CARPET AND SHEET VINYL AS APPLICABLE.
- b) PICK OUT CERAMIC TILE AND GROUT COLOR FOR FOYER, BATHS, ETC.
- c) PICK OUT WALLPAPER AND GIVE US THE NAME OF THE BOOK, PAGE NUMBER, NAME, AND ANY OTHER PERTINENT INFORMATION TO HELP US ORDER THE CORRECT PAPER.
- d) WOOD FLOORING TYPE, FINISH, AND ANY OTHER PERTINENT INFORMATION.
- e) INTERVIEW LANDSCAPERS AND GET PROPOSALS AFTER COMPLETION OF HARDCOAT PLASTER.
- f) PICK OUT GARAGE DOOR.

WE HAVE NOT MEANT TO "MIND-BOGGLE" YOU, ONLY TO HELP YOU MAKE THESE CHOICES WELL IN ADVANCE OF WHEN THEY WILL BE NEEDED. PLEASE GIVE US ALL OF YOUR INFORMATION AS SOON AS POSSIBLE SO THAT ALL ITEMS CAN BE ORDERED IN TIME TO AVOID DELAYS.

# CHAPTER 7 SUMMARY AND RECOMMENDATIONS

#### 7.1 Summary

I accomplished exactly what I set out to when starting this report: I enhanced my technical engineering knowledge and gained valuable construction experience.

This report is a combination of the field work I conducted with MSPB, my academic studies over the past year, and several computer software applications. I have benefitted tremendously from this exercise, and the experience will pay great dividends in future duty assignments.

#### 7.2 Recommendations

It would be very difficult to make recommendations concerning a highly successful business such as MSPB (the adage, "If it ain't broke don't fix it," definitely applies here). One recommendation I did make was to utilize computer-driven project scheduling techniques. When I first started conducting research, I noticed that project schedules were not being generated for two major reasons. The first was lack of time and the second was schedules were not necessary. Clients were not interested in seeing elaborate schedules, they just wanted their houses to be built. As I mentioned in Chapter 5, the owner and construction superintendent have so much experience building homes, that planning/scheduling is done in their heads. Nevertheless, we developed a list of construction activities and scheduled a typical house using CPM 18 and Primavera. The results of this effort are contained in Chapter 5 and Appendices A through D. Although CPM 18 and Primavera are great time savers when compared to hand generating schedules, it takes a considerable amount of time to become proficient in their use. Since CPM 18 is

much easier to manipulate, and provided the owner with everything he needed, he chose it over Primavera. I would like to think that computer scheduling has helped the owner, but it probably has not been all that beneficial. The staff stays so busy performing regular duties that a schedule is more like a nicety than a necessity. The office has been doing business the same way for so long, that the time required to learn a new trick is not justified. As with all computer applications, if you do not continually use them, you tend to forget how they operate and have to learn the whole process over again.

My other recommendation would be to utilize computer-driven estimating software.

This idea has great merit and would definitely save the owner a significant amount of time.

The problem is I no longer have any time left - sounds like a good subject for next year's crop of graduate students to research.

# APPENDIX A CLASSIC SCHEDULE REPORT

		•								
RT DATE 2	9JUN9 8:45		H HO.	7		STA	RT DATE	180793	FIN DATE 2	110AR94
BIC SCHED		<b>IPOR</b> T	- SORT	BY ES, TF		DAT	A DATE	1 <b>NOV93</b>	PAGE NO.	1
ETIVITY 19	OR16 DUR	REM.	* · · · · *	CODE	ACTIVITY DESCRIPTION	EARLY START	EARLY FINISH	LATE	LATE FINISM	
10	7	7	0	*****	CRIAIN BUILDING PERMIT	1110V93	9WOV93	1110793	9W0V93	0
20	7	7	0		WATER METER	1NOV93	9NOV93	9NOV93	17100793	6
40	20	20	0		ORDER TRUBSES/WINDOWS	10NOV93	7DEC93	10MOV93	7DEC93	0
30	· 1	1	0		SURVEY	10NOV93	10WOV93	12NOV93	12NOV93	2
50	2	2	0		CLEAR/GRUB	11NOV93	12NOV93	1500093	16NOV93	2
60	1	1	0		STAKE OUT	15NOV93	15NOV93	17NOV93	17NOV93	2
70	3	3	0		POUR FOOTING	1600793	1 <b>8WOV93</b>	18MOV93	22MOV93	2
80	2	2	0		FOUNDATION BLOCK	19NOV93	22NOV93	23NOV93	24110V93	2
90	1	1	0		SLAB FILL	23110V93	23NOV93	25NOV93	25110V93	2
100	1	1	0		SLAB PLUMBING/DRYER VENT	24NOV93	24NOV93	26NOV93	26110V93	2
110	1	1	0		A/C CONDENSER LINES	25NOV93	25NOV93	29NOV93	29110V93	2
120	1	1	0		SLAB ELECTRIC/JENN AIRE VENT	25NOV93	25NOV93	29NOV93	29110V93	2
130	1	1	0		SOIL POISON	26NOV93	26NOV93	30NOV93	30NOV93	2
140	1	1	0		SLAB INSPECTION	29NOV93	29NOV93	1DEC93	1DEC93	2
150	2	2	0		POUR SLAS	30NOV93	1DEC93	2DEC93	3DEC93	2
170	2	2	0		EXTERIOR WALLS	20EC93	3DEC93	6DEC93	70EC93	2
160	2	2	0		MOODEN DECK	20EC93	3DEC93	18FE <b>B9</b> 4	21FEB94	56
180	2	2	0		INTERIOR WALLS	60EC93	7DEC93	23DEC93	24DEC93	13
200	2	2	0		NAME EXTERIOR SHEATHING	6DEC93	7DEC93	7FEB94	8FEB94	45
190	1	1	0		SET TRUSSES	adec93	<b>80</b> EC93	8DEC93	anec93	0
220	4	4	0		STUCCO	80EC93	13DEC93	9FE <b>B9</b> 4	14FEB94	45
230	15	15	0		BR1CK/STONE	8DEC93	28DEC93	11FE <b>B9</b> 4	3MAR94	47
210	1	1	0		FASCIA	9DEC93	9DEC93	9DEC93	9DEC93	C
240	4	4	0		DRY-IN	10DEC93	150EC93	10DEC93	150EC93	C
290	6	6	0	*	ROUGH ELECTRICAL	160EC93	23DEC93	160EC93	23DEC93	C
260	4	4	0		A/C DUCT WORK	16DEC93	21DEC93	230EC93	28DEC93	5
250	2	2	0		PLUMBING STACK-GUT	16DEC93	17DEC93	27DEC93	280EC93	7
280	1	1	0		SET WINDOWS	160EC93	160EC93	9FE <b>8</b> 94	9FEB94	39
270	1	1	0		FIXED GLASS	160EC93	16DEC93	17MAR94	17MAR94	65
300	3	3	0		SID' 14G	17DEC93	21DEC93	10FEB94	14FEB94	39

FERSIGNAL BUILDERS, INC.

PRIMAVERA PROJECT PLANNER

TYPICAL HOUSE CPH

ORT BATE 29JUM94 NUM NO. 7 8:45 SSIC SCHEDULE REPORT - SORT BY ES, TF

START DATE 1MOV93 FIN DATE 21MAR94

ACTIVITY ID	ORIG DUR	REM DUR		CODE	ACTIVITY DESCRIPTION	EARLY START	EARLY FINISH	LATE START	LATE FINISH	
350	3	3	0		EXTERIOR PAINT	22DEC93	240EC93	15FEB94	17FEB94	39
330	3	3	0		ROOFING	24DEC93	280EC93	24DEC93	280EC93	0
310	1	1	0		SECURITY PRE-WIRE	24DEC93	240EC93	17NAR94	17NAR94	59
320	1	1	0		STEREO/TV/INTERCOM PRE-WIRE	240EC93	24DEC93	17MAR94	17MAR94	59
390	2	2	0		PORCH SCREENING	27 <b>DEC93</b>	28DEC93	18FE894	21FE894	39
360	1	1	0		SECURITY TRIM	27DEC93	27DEC93	1 <b>8NAR9</b> 4	18WR94	59
370	1	1	0		STEREO/TV/INTERCON TRIM	27DEC93	27DEC93	1844894	18MAR94	59
380	1	1	0		FRAMING INSPECTION	290EC93	290EC93	290EC93	290EC93	0
340	3	3	0		SOFFIT	290EC93	31DEC93	4MAR94	awar94	47
400	2	2	0		INSULATION	300EC93	31DEC93	30DEC93	31DEC93	0
410	7	7	0		NAME GYP-BOARD	3JAN94	11JAN94	3JA <b>N9</b> 4	11JAN94	0
420	4	4	0		NARDCOTE	12JAN94	17JAN94	12JAN94	17JAN94	0
440	25	25	0		SWIMMING POOL	18JAN94	21FEB94	18JAN94	21FEB94	0
430	4	4	0		FINISH CARPENTRY	18JAN94	21JAN94	10FEB94	15FE <b>B9</b> 4	17
460	7	7	0		CERAMIC TILE/WINDOW SILL	18JAN94	26JAN94	2MAR94	10MAR94	31
450	1	1	0		GARAGE DOOR	18JAN94	18JAN94	4MAR94	4MAR94	33
480	6	6	0		PAINT INTERIOR	24JAN94	31JAN94	16FEB94	23FEB94	17
490	1	1	0		SET ELECTRICAL PANEL/LOCK HOUSE	24JAN94	24JAN94	4MAR94	4MAR94	29
470	1	. 1	0		MEDICINE CABINET	24JAN94	24JAN94	10MAR94	10MAR94	33
530	2	2	0		SEMI-PERM ELECTRIC	25JAN94	26JAN94	7MAR94	8MR94	29
520	5	5	0		CABINETS/VANITIES	1FEB94	7FEB94	24FEB94	2NAR94	17
510	1	1	0		FIRE-PLACE VENEER	1FEB94	1FEB94	15MAR94	15MAR94	30
550	1	1	0		APPLIANCES	8FEB94	8FEB94	3HAR94	3MAR94	17
560	5	5	0		WALLPAPER	8FE894	14FEB94	7MAR94	11MAR94	19
590	3	3	0		PLUMBING TRIM	9FEB94	11FEB94	4MAR94	SMAR94	17
600	1	1	0		MIRRORS	15FEB94	15FE894	14MAR94	14MAR94	19
650	1	1	0		SHOWER DOORS	16FEB94	16FEB94	15MAR94	15MAR94	19
500	2	2	0		SITE CLEAN-UP	22FEB94	23fEB94	22FEB94	23FEB94	0
540	2	2	0		FINAL GRADE	24FEB94	25 FEB94	24 FEB94	25FEB94	0
570	1	1	0		A/C PADE	28FEB94	28FEB94	28FEB94	28FEB94	0

ESSIGNAL (		es.			PRIMAVERA PROJECT PLANNER	TYP	ICAL HOLK	E CPN	******	
RT DATE 2		•		7			RT DATE		FIN DATE 2	1MAR94
SIC SCHEDI	8:45 ULE M	PORT	- <b>SOR</b> 1	BY ES, TF		DAT	A DATE	180793	PAGE NO.	3
CTIVITY	ORIG DUR			CODE	ACTIVITY DESCRIPTION	EARLY START	EARLY FINISH	LATE START	LATE FINISM	TOTAL FLOAT
580	3	3	0		DRIVEWAY/SIDEWALK	28FEB94	2MR94	4MAR94	BHAR94	4
610	3	3	0		NVAC TRIM	1MAR94	3MR94	1MAR94	3NA894	0
640	5	5	0		ELECTRICAL TRIM	1MAR94	7MAR94	9MAR94	15MAR94	6
430					LAMBECARE	THARO!	14MARO4	OMAROL	1844804	

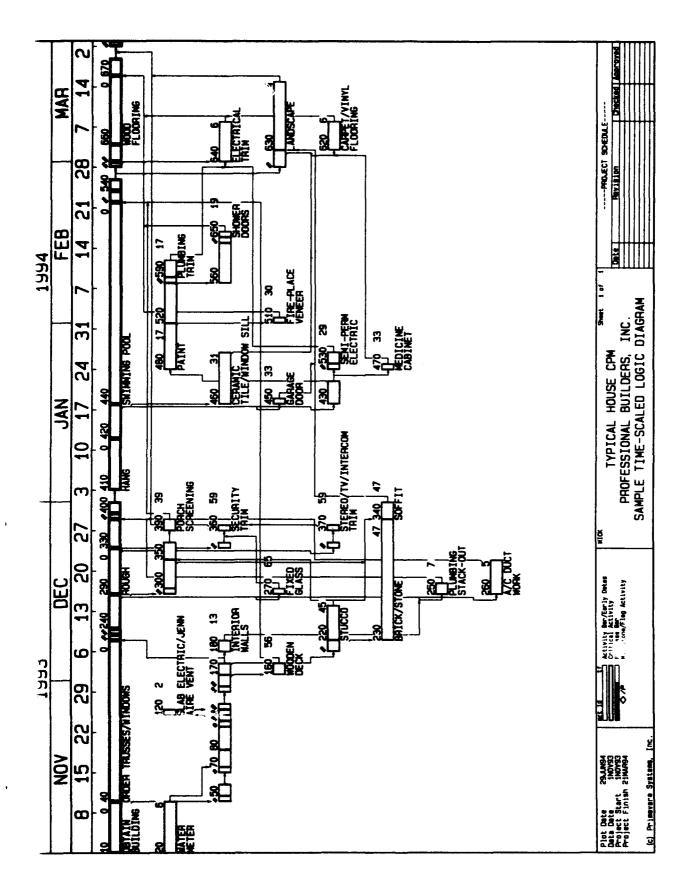
CARPET/VINYL FLOORING

WOOD FLOORING

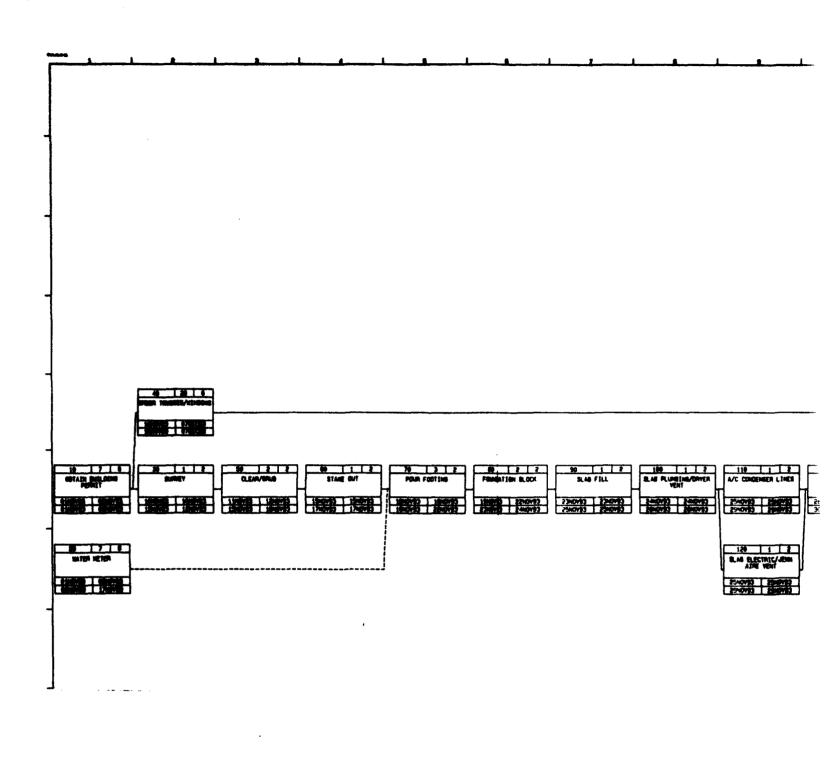
FINAL INSPECTION

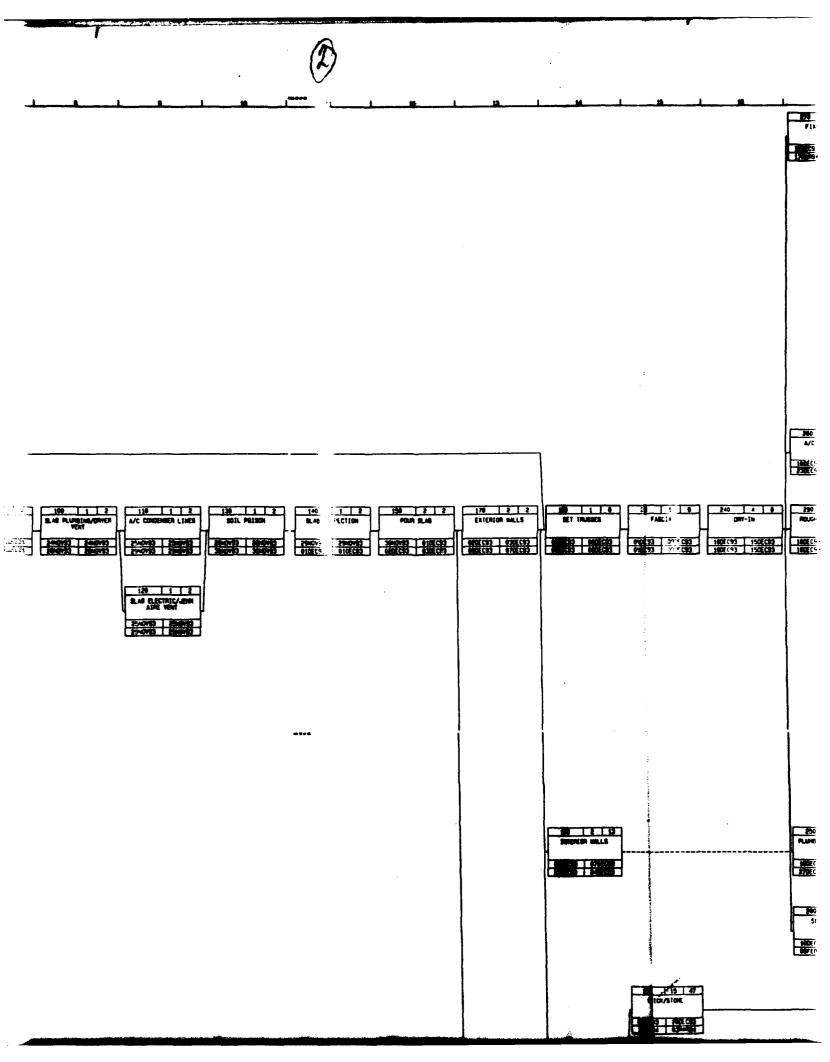
# APPENDIX B TIME-SCALED LOGIC DIAGRAM

•



STERED/TV/INTERCOM PRE-HIRE	24DEC93 24DEC93	
PACE ING		
SECURITY THIN		
STENEO/TV/INTENCON TRIM		
PORCH SCHEDUMS		
PRAKING INSPECTION	8	
SOFIT		
INGRATION		
NAME BYP-BOARD		
HARDSTOTE	12.WP4 17.WP4	
CAPAGE DOOR	16.WB4 18.WB4	
FINESH CAPPENTRY	16 MPH 21 MPH	
CERMIC TIEMINOUM SILL	4	
SCHOOL POR.	18.WB4 21FEB94	
PEDICINE CARDET	24.WPA 24.WPA	•
SET ELECTRICAL PAPELALOCK HOUSE	24,4404	
PAINT INTERIOR	24,14464 31,14464	
SENT-PERM ELECTRIC	PSWYSZ PGWYSZ	:
FIRE-PLACE VOICER	700	
CABINETS/VANITIES	1FERS4 7FERS4	
APPLIANCES	OFFISA OFFISA	,
NA LPAPER	7	:  }
PLUMING THIN	SPERMA 1.FERMA	:: -
Winds	197504 1975094	
S-CAETA DOORS		
SITE CLEANING	ZZFERBA ZYFERBA	
FINE GRATE	24FEB94 27FEB94	
A/C PMS	28FEB94 28FEB94	
DRIVEMY/SITEMALK	ZEFERSA ZNARDA	···
HYAC TRIN	1999S 1999S	
BLECTRICAL TRIM	APPLIES APPLIES	
CAMETAVIM. PLOSING	THE	
LAKDECATE	MANA LANGO	
1000 FLOORING	PERMIT PERMIT	
HOUSE CLEAN-LP	10mms 10mms	
FINA INSPECTION	ZIMARDA ZIMARDA	
		7
Flot Oate Spains.	Activity Brighty December 1	TYPICAL HOUSE CPM  TOTO  BEVIALE  DESCRIPTION  DESCRIPTIO
		RAB CHADT
(c) Primerers Systems, Inc.		







GERANIC TILEARINGH SRL APPET AVENUE PLANNES 18.00×2 8.00×2 8200×24 9.00×4 494004 974004 12404 12404 MEDICINE CARINET GATIADE COOR SENT-PER ELECTRIC 04mtr 4 04mm4 STANSA PEN SET ELECTRICAL PANEL
ALGOR HOLDE Seighed Seinfige 10 SIP-80185 **4** 17 FINISH CAMPENTRY 420 4 D S20 5 1/ CABINETS/VANLTILS APPLIANCES 12,000 12,000 10 24,0484 31,0494 107684 8376894 01FE804 07FE1644 00FE164 00FE164 970004 150004 150004 150004 150004 150004 OFFERS 11FERS 5 12 606 1 19 456 1 19 HALLPAPER 0071004 14FEP)4 6710004 11Mair4 STEEL STEEL STEEL FIRE-PLACE VEHEER 997884 9978794 184484 1844934 374 1 0 44 B 8 HING TRIM WIRD PLANTIN 

